

Ocean Rate Bulletin



Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during March 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, March 1999.

Market Share-March:

Each carrier's current market share is based on the number of containers shipped during March 1999. Source: PIERS, March 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates

Ocean rates are applicable for June 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: March 1999

Month\Year 72.0 \ 181.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	39%	36%	22 Days	\$2,500 ¹									\$2,500
NYK Line	14%	13%	21 Days	\$2,800 ¹									\$2,800
Sea-Land	13%	13%	25 Days ³	\$2,400 ¹									\$2,400
APL	13%	9%	33 Days										
Hanjin	8%	4%	22 Days	\$2,400 ¹									\$2,400
Hyundai	7%	16%	26 Days	\$2,800 ¹									\$2,800
Evergreen	4%	4%	22 Days ³	\$2.94				\$34					\$3,081

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$2,577

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Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: March 1999

Month\Year 134.0 \ 647.8

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	95%	71%	16 Days	\$2.37				\$34					\$2,603
APL	1%	9%	13 Days										
Cho Yang	1%	2%	17 Days	\$2.39									\$2,008
Sea-Land	1%	2%	16 Days ³	\$2,160 ¹									\$2,160
Mitsui OSK	1%	2%	13 Days	\$2,160 ¹									\$2,160
Hanjin	1%	0%	17 Days	\$2,160 ¹									\$2,160
Yang Ming	0%	5%	16 Days										

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$2,584

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: March 1999

Month\Year 71.0 \ 170.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	32%	28%	15 Days	\$2,200 ¹	\$20 ¹								\$2,220
Sea-Land	23%	12%	25 Days ³	\$2,400 ¹									\$2,400
APL	11%	16%	26 Days										
Cho Yang	10%	10%	24 Days	\$2,400 ¹									\$2,400
Hanjin	8%	8%	25 Days	\$2,400 ¹									\$2,400
P&O Nedlloyd	7%	9%	24 Days	\$2,400 ¹									\$2,400
Hapag-Lloyd	6%	8%	28 Days										
COSCO	3%	4%		\$1.96				\$34				1029 pkgs.	\$2,713
Mitsui OSK	0%	30%	26 Days	\$2,400 ¹									\$2,400

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$2,342

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Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: March 1999

Month\Year 264.7 \ 1,446.4

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	37%	28%	13 Days ³	\$2.03			5%	\$34					\$2,402
APL	22%	22%	15 Days										
Sea-Land	14%	16%	15 Days ³	\$2,160 ¹			5%						\$2,268
Mitsui OSK	7%	6%	15 Days	\$2,160 ¹			5%						\$2,268
Cho Yang	7%	5%	16 Days	\$1.83			5%	\$34					\$2,226
Maersk	4%	7%	15 Days ³										
Hapag-Lloyd	4%	3%	16 Days										
COSCO	3%	1%	16 Days	\$1.49			5%	\$34					\$1,927
Hanjin	2%	1%	16 Days	\$2,160 ¹			5%						\$2,268
NYK Line	1%	4%	19 Days	\$2,500 ¹			5%						\$2,625
OOCL	0%	3%	19 Days	\$2,160 ¹			5%						\$2,268

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$2,324

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Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: March 1999

Month\Year 54.0 \ 228.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	56%	38%	20 Days										
Sea-Land	35%	9%	19 Days ³	\$2,400 ¹									\$2,400
Maersk	9%	29%	21 Days ³	\$2,200 ¹	\$20 ¹								\$2,220
NYK Line	0%	11%	19 Days	\$2,800 ¹									\$2,800
OOCL	0%	4%	20 Days	\$2,400 ¹									\$2,400
P&O Nedlloyd	0%	4%	23 Days	\$2,400 ¹									\$2,400

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$2,363

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: March 1999

Month\Year 12.0 \ 85.5

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	50%	32%	25 Days										
COSCO	33%	25%		\$2.59				\$34				1029 pkgs.	\$3,379
Sea-Land	8%	11%	22 Days ³	\$2,400 ¹									\$2,400
Maersk	0%	16%	22 Days ³	\$2,545 ¹	\$20 ¹								\$2,565
P&O Nedlloyd	0%	5%	28 Days	\$2,400 ¹									\$2,400
Cho Yang	0%	4%		\$3.17				\$34					\$3,275
Evergreen	0%	4%	25 Days ³	\$3.17				\$34					\$3,274

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,183

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Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: March 1999

Month\Year 37.0 \ 167.5

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	35%	35%	20 Days										
P&O Nedlloyd	24%	19%	22 Days	\$2,200 ¹									\$2,420
Maersk	16%	24%	21 Days ³	\$2,545 ¹	\$20 ¹								
Sea-Land	16%	7%	21 Days ³	\$2,200 ¹			10%						\$2,420
Cho Yang	5%	10%	22 Days	\$2,400 ¹									\$2,400
Hanjin	3%	2%	22 Days	\$2,400 ¹			10%						\$2,640

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$2,431